# ADVANCE DIGITAL MARKETING DIPLOMA (ADMD)

# 100% Practical ASSIGNMENTS JOB READY COURSE



CERTIFIED

SOFTPRO

DMTI





WITH INTERNSHIP OPPORTUNITIES & HANDS ON PROJECTS

**100% GUARANTEE** 

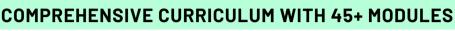






**OUICK MASTERY IN JUST 3/4 MONTHS** • PERFECT FOR INDIVIDUALS LOOKING TO UPSKILL FAST

**OR TRANSITION INTO A NEW CAREER OUICKLY.** 



YOU WILL BE AN EXPERT & WELL-VERSED IN EVERY ASPECT FROM SEO TO SOCIAL MEDIA MANAGEMENT AND PAID AD STRATEGIES.



**INTENSIVE "CLASSROOM" LEARNING** 

FROM MON-SAT MEANS YOU'RE COMPLETELY IMMERSED IN DIGITAL **MARKETING FOR 3/4 MONTHS, YOU RETAIN, FOCUS AND EXECUTE FASTER** 

HANDS-ON LEARNING WITH REAL-TIME PROJECTS ENGAGE IN PRACTICAL, HANDS-ON PROJECTS. REAL-WORLD CASE STUDIES **& ASSIGNMENTS PREPARE YOU TO HANDLE ACTUAL BUSINESS CHALLENGES** 





# ADVANCE DIGITAL MARKETING DIPLOMA (ADMD)





# 9 Reasons to JOIN DMTI SOFTPRO

# 1. 15+ Years of Experience. TRAINED OVER 33,070+ Students

- 2. 100% Practical in Classrooms with <u>AGENCY ASSIGNMENTS</u>
- 3. CREATE Digital MARKETING <u>Plans & Quotes</u> like an AGENCY

ASSISTANCE

- 4. Experienced TRAINERS with AGENCY Experience 😾
- **5. Learn DIRECTLY from FOUNDERS regarding Strategies**
- 6. Simple & Easy to Understand Course Material
- 7. Classroom Training Offline & LIVE Online
- 8. 100% Job Assistance
- 9. Dedicated Placement Team

# 4 Month Program | Mon - Fri | Online & Offline

**TPRO** 

DMTI

ERTIFIED

Online

Offline

Hybrid

# LIVE ONLINE TRAINING CLASS ON ZOOM

- 3/4 Months 125+ Hours
- 45+ Modules
- 12+ Certifications
- 100% Job Assistance
- Basics To Advance Level
- 25 Projects | 30+ Assignments
- Work on 100+ CASE STUDIES
- 100% Internship Program
- No Technical Background
   Needed

# CLASSROOM TRAINING DADAR, MATUNGA & ANDHERI

- 3/4 Months 125+ Hours
- 45+ Modules
- 12+ Certifications
- 100% Job Assistance
- Basics To Advance Level
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#### BATCH TIMINGS

MORNING: 7.30-9AM, 10-11.30AM, AFTERNOON: 11.30-1PM, 1:30-3PM EVENING: 3-4.30PM, 4.30-6PM, 7-8.30PM Mon-Sat | Fast Track | Weekend | DADAR / MATUNGA W & ANDHERI W



Eligibility to do this Course : Basic Computer Skills Required



#### DMTI@SOFTPRO

Dadar West | Matunga West | Andheri West | Regular & Fast Track Batch | 'ONLINE'



# **ADVANCE DIGITAL MARKETING DIPLOMA (ADMD) 45+ Modules**

### Module 1: SEO : Search Engine Optimization (On-page & Off page)

#### **KEYWORD RESEARCH** - Keyword Proximity,

- IMAGE OPTIMIZATION

- Internal Link Building

- Robots file Optimization

- URL renaming/re-writing

- Keyword Density,

- Keyword Analysis

#### **ON-PAGE OPTIMIZATION**

- - META TAGS Optimization
  - CANONICAL Tag
  - Website Analysis - Heading Tags in Contents
  - Header Keyword Optimiz
  - Footer Keyword Optimiz

#### **OFF-PAGE OPTIMIZATION**

- Directory Submission
- Deep Linking Press Release

- Creating Competitor Report.

- Article writing/directory
- Classified submissions
- Competitor ANALYSIS



Project & Presentation

Module 2 : ADVANCED SEO : (Technical Seo & Web Audit)

TECHNICAL SEO		WEBSITE AUDITING
- GOOGLE SITE MAPS		- Importance Of Website Audits
- Sitemap Creation, XML		- Website Usability And User Experience
<ul> <li>ROBOTS Tag &amp; Robots.txt</li> </ul>		- Content Audit
- COPYSCAPE	Accionmonto	- EVALUATING the Quality & Relevance
- 301 / 302 Redirection 🛛 🧾	Assignments	- Identifying Ways To Improve Website Conversion Rates
- Duplicate Content Issues		- ASSESSING Individual Web Pages for Use Of Keywords
- 404 / 304 Coding		- ASSESSING Meta Tags, Headings, And Content Optimization
- SSL Certification		- Assessing Link Quality
- Schema		- Evaluating The Website's Overall Authority

### Module 3 : ADVANCED SOCIAL MEDIA Marketing & Optimization

#### **SOCIAL MEDIA OPTIMIZATION & MARKETING**

- Types of social media / Key terms to understand
- How Social Media influences audience & Google Rankings
- Developing Unique Content, Positioning And Voice Integrating Social Media into your website & blogs. - How to choose right social media for your business/brand.
- Behavioural & cultural standard for social media. Linking all Social Media Accounts.

# Module 4 : TWITTER Marketing & Optimization

- Introduction to Twitter Marketing
- Growing and Engaging Your Twitter Audience
- Twitter Advertising and Promoted Content
- Twitter Analytics and Tracking
- How to increase your Followers
- BUILD A VOICE: Retweet, Reply, React MENTION











- Creating an Effective Twitter Profile

- Campaigns. Followers Target, Retweet

- Content Strategy for Twitter - EXPLORE ADVANCED FEATURES

- HASHTAG & LINK TWEETING

TWITTER ADS Marketing





FACEBOOK Marketing & Advertising | Campaign Creations & AD's

Managing & Promoting Ads | Promote Facebook pages

Advertise on Facebook (PPC) | Creating Video ADS,

Brand Awareness | LEAD Generation – Creating FORMS

Targeting the Right Audience | Strategizing Location, Interest, Demographics |

Facebook ENGAGEMENT TIPS |

BIDDING | CONVERSIONS

**REMARKETING** – Retargeting Visitors

In-page Analysis / ANALYTICS : Analytics and Tracking

### Module 6: INSTAGRAM Marketing & Optimization

#### - INSTAGRAM ADs & STRATEGY

- Setting up INSTAGRAM BUSINESS
- Using & Creating REELS
- INSTAGRAM TOOLS
- Instagram HASHTAGS Strategy
- TARGETTING ADS & Running them
- Using Stories & Creating HIGHLIGHTS
- PLANNING AND CREATING CONTENT
- USING CREATOR STUDIO

# Module 7 : LINKEDIN Marketing & Optimization

- How to CREATE LINKEDIN COMPANY PAGES
- LINKEDIN JOB SEARCH
- Finding the right JOB on LinkedIn
- LINKEDIN LEAD GENERATION
- Generating high quality leads for Business |
- OPTIMIZING YOUR LINKEDIN PROFILE |
- Using LinkedIn Settings, LinkedIn Groups

| LINKEDIN AD'S - How to Advertised & run Campaigns on LinkedIn |

### Module 8 : YOUTUBE Marketing & Optimization

- Creating YOUTUBE Channels | Settings & Creation
- Creating & Managing PLAYLIST | Editing & Description
- VIDEO Settings | YouTube SEO Optimization.
- How to Manage, Promote & Advertise on YouTube
- YouTube Channel | YouTube Creator Studio
- YouTube Upload | YouTube Editor | YouTube SEO
- YouTube Ads | Create Successful YouTube Campaigns
- YouTube as an Affiliate. How to Monetize?
- ANALYTICS OF YouTube Videos









Assignments & Presentation









#### **Module 9 : PINTEREST Optimization & Backlinks** - Inbound marketing methodology - Pinterest Tools, Creating BACKLINKS for SEO - Pinterest for Business, Traffic Generation. - Set up Your business account on Pinterest - Create boards that reflect your business - Engage with your audience - Get Traffic to your Website. . etc Module 10 : SEM – Search Engine Marketing - Introduction to SEM and its role in digital marketing – with Google ADS. - Keyword research and selection for effective ad targeting. - Creating compelling ad copy and relevant landing pages – Google Ads. - Understanding bidding strategies and budget allocation. Assignments - Targeting options for reaching the right audience. & Presentation - Tracking conversions and measuring campaign performance. - Utilizing ad extensions to enhance ad visibility - with Google Search Ads. Analyzing campaign data - with Google Analytics. - Generating comprehensive SEM reports for clients. Module 11: Google ADS with GOOGLE Certification Practical Project **PPC TRAINING INTRODUCTION** Use Multiple Account "CLICK-THROUGH-RATES" CTR What is Pay per Click Marketing Importance & Benefits of PPC What is Impression? What is "Cost/Conversion"? **Other Pay-Per-Click Providers** What is Google AdWords? What is Tracking Code? How to set up PPC Campaign WHAT IS KEYWORD RESEARCH? **GOOGLE ADWORD NETWORKS** Diff between SEO & PPC keywords Search-Searching on Google Keywords popularity, Search Volume Categorize Keywords in Ad groups. Keyword Types: Broad, Exact, Phrase (.Com, .in, .ph etc.) **CREATE EFFECTIVE ADS AD GROUPS** Search Partners- Google, Site Search **SET-UP PPC CAMPAIGN** Measurement of Title, URL, **PPC** campaign Navigation Ad that produces better ROI Module 12: GOOGLE ADS (Google Certified) Search & Display Network ✓ DISPLAY NETWORK CAMPAIGN ✓ WHAT IS QUALITY SCORE? How Quality Score Effect on Bids? How to (Creating Image/Video/Text/Flash Banner)

**Increase Position on Search?** Navigation through Menus Assignments ✓ BID FOR AD POSITION/ BID MANAGEMENT Home/Campaigns/Opportunities/ User Define bids/Automatic Bids Importance Tools & Analysis, WORK ON AGENCY of bidding techniques Competitors Analysis BIDS & BUDGETING , Billing Account ASSIGNMENTS ✓ VIDEO MARKETING for bidding ✓ WHAT IS LANDING PAGE? Learn to Give Ads on Youtube Videos, In-stream Video Ads versus Landing Page Marketing, Bumper Ads, Display Ads on Youtube 'Call to Action'/Cost/Conversion ✓ APPS MARKETING **GOOGLE Certification** 

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### Module 13 : Ecommerce, VIDEO, App GOOGLE Ads (Certified)

- Soogle Video Ads: Explore the world of video advertising on Google's ad platform.
- **Video Ad Formats:** Different video ad formats, such as TrueView, Bumper ads, and In-stream ads.
- Targeting and Audience Segmentation: Understand how to target specific audiences based on demographics, interests, and behaviors.
- > Video Ad Creation: Master the art of creating compelling video ads using Google's creative tools.
- BIDDING AND BUDGETING: Discover bidding strategies and budget management for ad campaigns.
- Performance Measurement: Utilize analytics to measure the effectiveness of video ads and optimize campaigns for better results. ECOMMERCE SHOPPING ADS

# Module 14 : PERFORMANCE Max - Google Performance Marketing

- Google Performance Max Ads Course: Unlock the potential of Google's Performance Max Ads, the latest innovation in online advertising.
- Comprehensive Overview: Learn how Performance Max Ads utilize machine learning to deliver optimized ad placements across various Google platforms.
- Maximize Campaign Performance: Understand how to create, launch, and optimize Performance Max Ads for maximum return on investment (ROI).
- Multichannel Reach: Discover how Performance Max Ads extend your reach across YouTube, Display, Search, and Discover networks.
- Real-time Performance Tracking: Utilize data-driven insights to monitor ad performance and make data-backed decisions for campaign success.

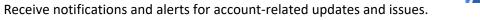
# Module 15 : Remarketing & Conversion GOOGLE Ads

- Standard remarketing: Show ads to your past visitors, Display Network websites and use Display Network apps. Dynamic remarketing: Boost your results with DYNAMIC REMARKETING, Remarketing for mobile apps, Remarketing lists for search ads, Video Remarketing. HOW CONVERSION TRACKING works on Website: Purchases, sign-ups, actions that customers take!
- Conversion Tracking: Learn to set up and optimize conversion tracking to measure and improve campaign success.
- Remarketing Strategies: Explore advanced remarketing techniques to target and re-engage previous website visitors and customers.
- Data-Driven Decision Making: Utilize remarketing data to make informed decisions and boost ad performance.

# Module 16 : Advanced Ads [MCC] GOOGLE Merchant Centre

#### Google Ads MCC (My Client Center) is a centralized dashboard for managing multiple Google Ads A/c

- 1. Access and manage multiple accounts with a single login, streamlining campaign management.
- 2. Perform bulk edits and updates across multiple accounts simultaneously, saving time and effort.
- 3. Efficiently track and analyze performance data for all accounts in one place.
- 4. Use MCC to create and apply custom rules for automated optimizations.
- 5. MCC offers consolidated billing options for simplified payment management.
- 6. Access Google Ads features and tools across all linked accounts.



8. Suitable for agencies, digital marketers, and businesses managing multiple client accounts.

7.



**Q** Google Partner



### Module 17 : GOOGLE ANALYTICS (Certified)

- 1. Introduction to Google Analytics And Its Role In Web Analytics. (With GOOGLE Certification)
- 2. Understanding key metrics and data points, such as sessions, pageviews, and bounce rate.
- 3. Setting Up Google Analytics On Websites To Track User Behavior And Website Performance.
- 4. Analyzing audience insights, including demographics, interests, and device usage.
- 5. Utilizing goal tracking and conversion tracking to measure website success.
- 6. Interpreting data to make data-driven decisions for website optimization.
- 7. Generating And Interpreting Reports to present meaningful insights to clients.

# Module 18 : MOBILE Marketing

**MOBILE MARKETING** industry is booming. Specific, Measurable, Achievable, Realistic and Timely. Adwords UNIVERSAL APP Mobile Marketing & PPC strategy must align with your greater business goals. A few examples of PPC goals are increasing clicks to your website, improving click conversions. There are a number of factors in App marketing, including branding, keywords, and competition. .etc.

# Module 19: GOOGLE AdSense – learn to make money online

- 1. Introduction to Google AdSense (MONETIZATION)
- 2. Learn how it enables website owners to earn revenue through ad placements.
- 3. Setting up and integrating Google AdSense on websites to start displaying ads.
- 4. Understanding ad formats and placement strategies for optimal ad performance.
- 5. Monitoring ad performance and analyzing metrics such as CPC, CTR..etc.
- 6. Implementing best practices to increase ad revenue and user engagement.
- 7. Exploring advanced features and ad customization options.

# Module 20 : HUBSPOT Certifications

- 1. HubSpot certification validates expertise in enhancing professional credibility.
- 2. SOCIAL MEDIA CERTIFICATION
- 3. EMAIL MARKETING CERTIFICATION
- 4. **Employers value HubSpot certifications** as they indicate a commitment to staying informed about the latest **marketing trends and best practices**.
- 5. Certified professionals can leverage the HubSpot partner network and community for career opportunities. **Hubspot Certification Makes Candidates More Attractive To Potential Employers.**

# Module 21 : BLOGGING – create a blog

- 1. Introduction to Blogger: Get started with the basics of Blogger
- 2. Blog Setup and Customization: Learn how to create and customize a professional-looking blog with themes, layouts, and widgets.
- 3. Search Engine Optimization (SEO): Discover SEO best practices to increase your blog's visibility and attract organic traffic.
- 4. Monetization and Growth: Explore strategies for monetizing your blog and building a loyal audience for long-term success.





Module 22 : EMAIL MARKETING	Module 23 : O R M
<b>EMAIL MARKETING</b> EMAIL MARKETING Electronic marketing is directly marketing a commercial message to a group of people using email. Create Attractive & Creative Newsletters with Various Themes. In its broadest sense, every email sent to a potential or current customer could be considered email marketing. It involves using email to send ads, request business. Includes EMAIL MARKETING HUBSPOT CERTIFICATE.	ONLINE REPUTATION MANAGEMENT ORM - stands for Online Reputation management. ORM basically influences the reputation of an individual's or businesses. The reputation management companies, have made it primarily an issue of search results. You learn how to remove and overlap the negative complaints or using SEO tactics to influence results and much more.

# Module 24 : Google Business Profile – Google map listing

- > Introduction to Google Business Profile: Online visibility and customer engagement.
- Setting up a Google Business Profile: Learn step-by-step instructions to create and optimize a compelling business profile on Google My Business.
   Certified)
- > Navigating the Dashboard: Create Services & BACKLinks
- Managing Business Information: Discover how to update business details, hours of operation, and contact information to keep customers informed. Customer Reviews and Responses.
- Insights and Analytics track user interactions and gain valuable data for decision-making.
- Local SEO Strategies: Improve ranking on Google's search results and maps. GOOGLE CERTIFICATION

# Module 25 : Google Webmaster Tools

#### **GOOGLE WEBMASTER TOOLS**

Search Console, What is Webmaster Tools Site working on Search Console Refine personal & site settings Manage & Monitor your site

#### Search Traffic, Google Index Crawl & Fetching your site Submitting your verification code Testing Robot.txt & Sitemaps Security - Check for errors

# Module 26 : LANDING Page Technique

- 1. Elements of Landing Page. 2. Acquiring Stunning Landing Pages
- 3. Lead Grabbing Themes & Plugins. 4. CTA Placement & Optimization
- 5. Landing Page from third party sites.

# Module 27 : How to Start a Digital Marketing Agency

- 1. How to Start a Digital Marketing Agency
- 2. Where do I get my clients from, places and areas to look for?
- 3. Approach and Strategies to Convert your prospective clients
- 4. How to Pitch to your clients, prove Digital Marketing is superior
- 5. Target Oriented Marketing Impress with Analytics

# 6. LEARN to Define Your Agency's Niche, Target Audience, Services to Differentiate & Attract Clients





## Module 28 : WORDPRESS Website

- 1. **CREATING A WORDPRESS WEBSITE:** Personalize your brand, customize your site, Have control over the look and feel of your website, from Its domain name to its layout, No designing skills needed, Templates, **Create a Professional Responsive & Mobile Website.**
- 2. Introduction to WordPress: Content management system (CMS) on the web.
- 3. Website Setup and Customization: Learn to create, configure, and personalize stunning websites using a wide range of themes and plugins.
- 4. **Content Creation and Management:** Master the art of crafting and organizing engaging content, including blog posts, pages, and media elements.
- 5. Troubleshooting and Maintenance

# Module 29 : CONTENT Marketing

- 1. Introduction to Content Marketing: Importance of content marketing in modern digital strategies.
- 2. Content Creation and Strategy
- 3. Content Distribution and Promotion
- 4. Content Metrics and Analytics
- 5. Content Optimization and SEO
- 6. Master the art of optimizing content for search engines
- 7. Using AI Tools for Content Creation & Visual Communication

# Module 30 : Design Graphics (CANVA) – create professional graphics

- Graphics Effectively Communicate, Visual Representations Of Information. Create Graphics For Clients & Social Media.
- Introduction to Canva Graphic Design: Dive into Canva's user-friendly platform for creating stunning visual content.
- > Designing: Learn essential design principles, color theory, typography, and layout techniques.
- Creating Custom Graphics: Master the art of designing custom graphics, logos, social media posts, and marketing materials.
- Templates and Collaboration: Explore Canva's vast library of templates and collaborate with team members on design projects.
- Practical Projects: Apply your skills to produce eye-catching designs for personal and professional use.

### Module 31 : MEDIA Buying & Selling

**MEDIA BUYING is the business of purchasing advertising** space, Media Buying comes in different formats, such as banner ads, text ads and video ads. Why should you definitely use Media Buying for our business?

**Media Buying and Selling:** Delve into the world of strategic media buying and selling in the digital landscape. Benefits and Advantages.

**Boost Advertising Proficiency:** This course empowers advertisers and publishers to enhance their media buying and selling expertise for successful ad campaigns and revenue generation.





# Module 32 : Content Writing Principles 🛬 (Certified)

- Writing Principles & Learn to Write Headlines for your Ads. How to increase your CTR using Content Writing skills. You will LEARN the Psychology behind Online Writing & Visitor Behaviour. Introduction To Content Writing: Learn To Create Compelling And Engaging Content.
- 2. Writing Techniques and Styles: Different writing styles, tone, and techniques.
- 3. **Crafting Captivating Headlines:** Master the skill of crafting attention-grabbing headlines and subheadings to hook readers.
- 4. SEO Writing: Learn to incorporate SEO principles into content to improve search engine visibility.
- 5. **Content Editing and Proofreading:** Discover essential editing and proofreading techniques.
- 6. Writing for Different Platforms: Create content for blogs, websites, social media, and marketing ads.
- 7. PRACTICAL ASSIGNMENTS: Practical exercises and real-world writing projects.

# Module 33 : AFFILIATE Marketing – how to make money online

- Introduction to Affiliate Marketing: Affiliate marketing is the process of earning a commission by Promoting other people's (or company's) products. You Find A Product You Like, Promote It To Others And Earn A Piece Of The Profit For Each Sale That You Make.
- 2. Gain a comprehensive understanding of the affiliate marketing industry.
- 3. Affiliate Program Selection: Learn how to identify and choose the right affiliate programs and products to promote for maximum profitability.
- 4. Affiliate Promotion Strategies, Performance Tracking and Analytics
- 5. Monetization and Scaling. at DMTI SOFTPRO YOU WILL LEARN HOW TO EARN COMMISSION FROM AMAZON, FLIPKART ... ETC.

### Module 34 : LEAD GENERATION

- Every businessman wants leads to his business:
- 1. How To Create Your 'Bribe' Offer.
- 2. Create A High Converting Page
- 3. Joining Give Away Events.
- 4. Adding Your Offer to Thank You Page. 5. Ad Swaps

### **Module 35 : FREELANCING Techniques & Business**

- 1. Freelancing Website, Best practices,
- 2. Registering on Freelancing Web sites,
- 3. Applying for online jobs,
- 4. Micro job sites application & posting.
- 5. Forum promotions, Accepting payments

# Module 36 : Forum Ad Marketing - QUORA

- Creating a Marketing Plan on Forums. Learn to Create Ads on Quora and target your relevant Audience with Keywords, Location and Topics.
- > Quora Ads: Learn the potential of Quora's advertising platform to reach a highly engaged audience.
- Ad Creation and Optimization: Master the art of creating compelling ads and optimizing them for maximum impact.





### Module 37 : WHATSAPP Techniques & Marketing

- 1. How to Use WHATSAPP for BUSINESS.
- 2. Sync your mobile and create Auto Messages via the platform.
- 3. Creating Personalised Business for Lead generation
- 4. Updating Social Media Platforms, Catalogues..etc.
- 5. Run Ads on Whatsapp Via the META Platform

### Module 38 : GOLD SUBSCRIPTION

- Access to ONLINE DIGITAL LIBRARY -
  - "1 Year GOLD Subscription" to Online Recorded Videos.

Modules+ Catch up on Missed Lectures & Revise Modules

\*\*WORTH Rs.36,990 "DIGITAL FREEDOM LIFE"

### Module 39 : Digital Marketing Strategy and Planner

- 1. Introduction To Digital Marketing Strategy And Planner LEARN TO CREATE AND PRESENT
- 2. Understanding A Well-Defined Digital Marketing Strategy For Business Success.
- 3. Creating A Step-By-Step Plan To Achieve Marketing Objectives Using Various Digital Channels.
- 4. Developing A Comprehensive Digital Marketing Plan
- 5. Channel Selection And Integration
- 6. Implementing Data-Driven Insights To Refine The Strategy
- 7. Adapt To Changing Market Trends.

### Module 40 : INFLUENCER Marketing

**Introduction to Influencer Marketing:** Explore the power of influencer marketing in today's digital landscape.

**Identifying Influencers:** Learn to identify the right influencers for your brand and target audience. **Influencer Campaign Strategies:** Discover effective strategies to plan, execute, and measure successful influencer campaigns. **Building Influencer Relationships.** 

### Module 41: VIDEO Creation Pro-Tool

Introduction to Canva Video Creation: Explore Canva's video creation tools and capabilities. Make beautiful videos online easily, how to make Bumper Ads Video movies, Promo ads.

Creating Engaging Videos: Learn to design captivating videos using Canva's templates and assets.

**Editing and Customization:** Learn to edit and customize videos with text, graphics, and animations. **Exporting and Sharing:** Master the process of exporting videos, sharing them on social media & websites. **Practical Projects:** Apply your skills to create stunning videos, social media ads to promotional content.

### Module 42 : CHATGPT AI (Artificial Intelligence) & Prompt Engg. Skills

- Introduction to CHATGPT
- Creating Account & Signup Chatgpt
- Using ChatGPT
- How to use Prompts
- Errors with ChatGPT
- Short Story

- Legal and Copyright Templates
- Cover Letters and Resumes, Blogging Articles
- ADVANCE PROMPTS : Enhancing AI Interactions
- Summarization and Keyword Extraction
- Prompt Formation, Complexities of Prompting
- Clarity, Context, Specificity, Iteration

**Solution** OpenAI

ChatGPT



Case Study Q Referencing

**Google** Partner



Module 43.	1. Define personal branding.		
Module 45.	2. Understand the main concepts about personal branding.		
Personal Branding	3. Identify one's personal work values, abilities, skills and values.		
r ersonal branding	4. Creating an Online Presence Strategy for self		
	5. Understand Branding and Implementing Self-branding.		
Module 44.	1. How do you introduce yourself in digital marketing interview?		
Module ++.	2. What should I say in digital marketing interview?		
Interview Preparation	3. How to Answer Technical Jargon Questions		
	4. Learn to Answer the 3 types of Digital Media Questions?		
	5. How to Answer Futuristic Questions?		
	6. PREPARING FOR QUESTIONS ASKED IN THE INTERVIEW		
Module 45.	1. Best Resume Writing Strategies & Tips		
Module 45.	2. Creating Your Resume with Attractive Graphics		
Building Resume	3. How to Lead with Your Best Information		
	4. Learn to Create a Format that Is Easy to Read		
	5. Do's and Don'ts of Resume - What to Add?		
	6. Creating a Professional & Uniform Look of Your Resume		



# Best Digital Marketing Course

100% Internship & Job Assistance



# **8 Course HIGHLIGHTS**

12+ Certifications	$\swarrow$	Access to Missed Lectures*
15+ Professional E-Books	$\swarrow$	<b>Google</b> Certifications
Classroom   Online Training	$\checkmark$	HubSpot Certifications
Al Artificial Intelligence Tools	$\checkmark$	<b>Google</b> Certified Faculty
<b>90%</b> Practical Training	$\checkmark$	100% INTERNSHIP OPPORTUNITIES

# **O Limited Time Offer O Save 55% on FEES (Scholarship)**











# Salary 15k to 35K per month

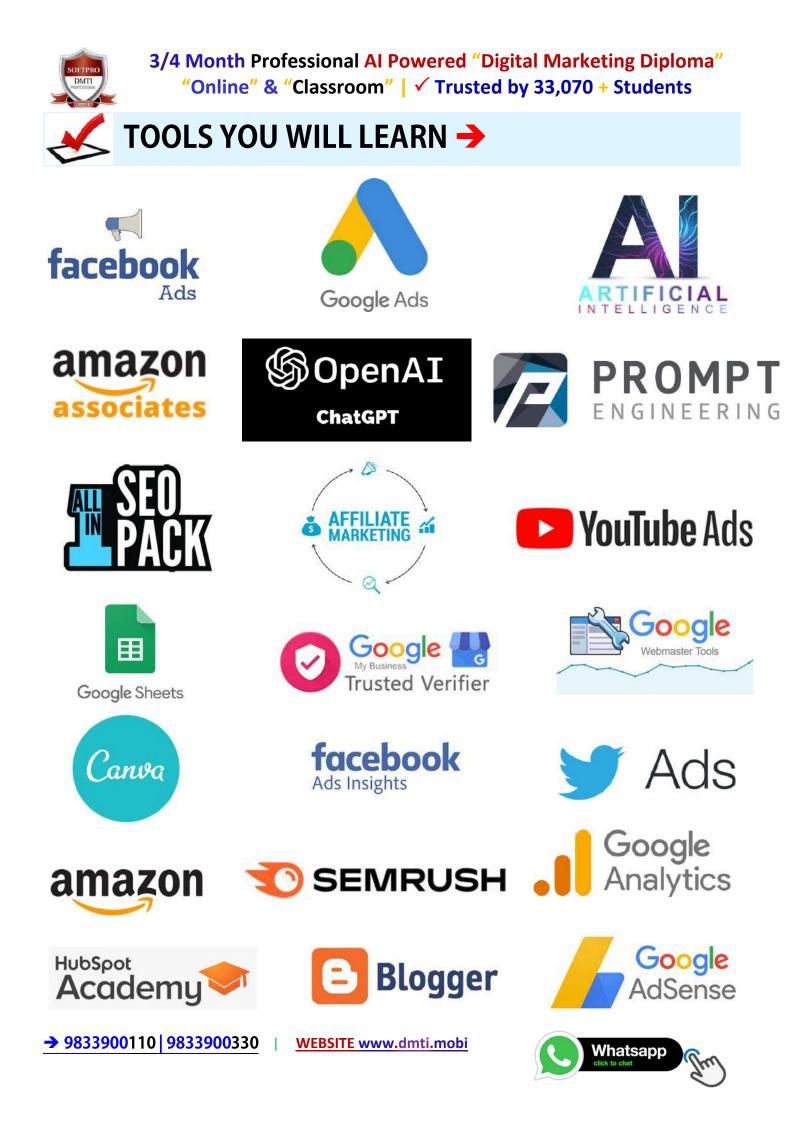


"Believe You Can. . . . and You are half way there" T Roosevelt

















### "HAPPY STUDENTS = HAPPY BATCHES = JOY OF LEARNING **REAL CLASS IMAGES**







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# Digital Marketing CAREER Scope

# **CAREER OPTIONS after COMPLETING YOUR COURSE**

- **Digital Marketing Executive**
- SEO Executive
- Digital Media Managers
- Junior Digital Marketing Specialist
- Digital Agency Account Manager
- SEO Auditor
- Search Engine Marketing Executive
- Social Media Branding Executive OFIPRO
- Pay-Per-Click Managers
- SEM/SEO Specialists
- Content Strategists
- E-commerce Specialist
- Brand Marketing Expert
- Email Marketing Executive
- Social Media Marketers •
- Digital Marketing Associate Intern
- Content Marketer
- Blog & Web SEO manager
- Digital Project Managers
- **Digital Marketing Consultant**



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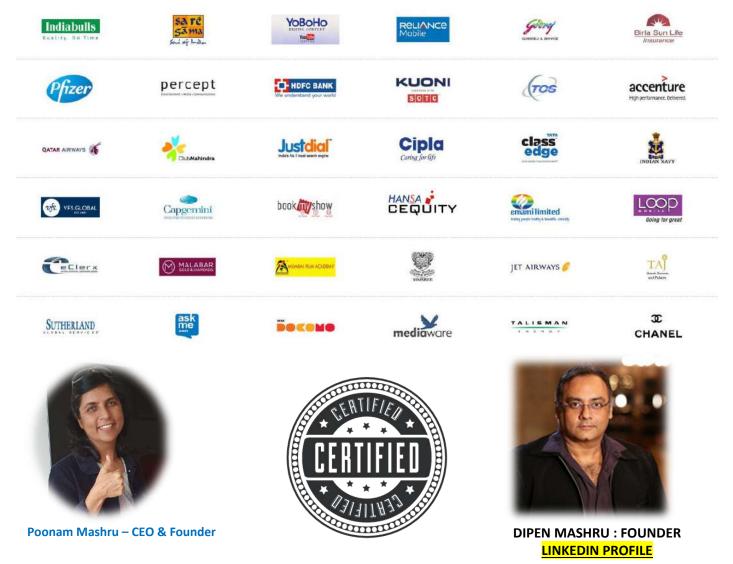






# TRAINEES FROM

Our Syllabus Is Taught To The Leading Global Brands



### Professional Training by Mentor – Our Founders who will take you step by step into the Digital Marketing World!

Get your Questions answered Real time by Professional & Experienced Digital Marketing Coach 9833900330 / 98333900110 for Counselling











Whatsapp

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WEBSITE www.dmti.mobi



# LIVE AGENCY PROJECTS & ASSIGNMENTS

- In The Context of An Assignment In Digital Marketing,
   "Live Projects" *Refer To Real-World Projects* Or Campaigns
   that Students are Required to Work On as Part
   of Your Coursework.
- These Projects *Involve Businesses* Or Clients and are Conducted *with Real-Time Websites*, & Comply to Hypothetical & Practical Assignments.
- ✓ The Purpose of Live Projects is to Provide Students with Practical Hands-On Experience In Digital Marketing.
- ✓ By Working On Live Projects, Students Can Apply Their Practical Knowledge To Real Situations, *Gain Insights into Industry Practices, and Develop Problem-Solving Skills.*
- This Approach Allows Students to Learn from Real Challenges, Create Digital Marketing Plans Like An Agency
- Make Professional Quotations, Planners
- $\checkmark$  Learn to Start a Digital Marketing Agency

**Ultimately,** Live Projects Help Students become **Better-Prepared Professionals** In the Field Of Digital Marketing.



SOFTPRO

DMTI







# 97% COURSE COMPLETION RATE

### STUDENT GALLERY 🎽 🎽 🎽





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WEBSITE www.dmti.mobi







Vinayak Katkar 5 reviews

#### ★★★★★ 8 months ago



I did my advance digital marketing course at dmti softpro. I had a good experience. I got to learn many new things like SEO, google adwords , social media marketing....

They introduced me to the world of digital marketing and helped me pursue my goals with much ease, without any obstacles. They even guided me with job assistance and I thank them dearly for that.



#### BHAVESH BAROT

÷

1 review

\*\* \* \* \* 2 months ago

My experience of doing digital marketing at DMTI SOFTPRO course was very nice and experience was nice. The quality of education, the practical approach to learning, and the support provided have all contributed to my growth as a digital marketer.



#### Abdul Azim Abdul Karim Maniyar

:

No 1

1 review

#### ★★★★★ 8 months ago

I did my advanced digital marketing course at dmti softpro. I have good experience specially I have enjoyed GOOGLE ADWORDS,SOCIAL MEDIA MARKETING AND SEARCH ENGINE OPTIMIZATION. They take me in digital world to make easy to learn the digital marketing and dmti soptro given the special offer for the 100% job assistance this help us to get job easier Thank you dmti softpro for giving such a good experience.



#### Sakshi Chavan

2 reviews

#### ★★★★★ a year ago

I would like to share that, I have completed Advance Digital Marketing Diploma course from DMTI Softpro - Thane branch. I enjoyed learning here because the teaching faculty is nice, kind, supportive & most importantly doubt solver which helped me alot in learning. It was a great experience throughout my course, Thank you! DMTI. And I assure you that this course will make you expert in Digital Marketing.





Aniket Gholam 8 reviews · 8 photos



I discovered DMTI on social media while searching for a digital marketing institute in Mumbai. It's the best place to learn about digital marketing. The Sunday masterclass is really beneficial to me in developing plans for all of the platforms covered in the course. The teachers are well-trained and experienced, and the classroom climate is lively.



#### simran banwait

Local Guide · 6 reviews · 14 photos

★★★★★ 6 months ago

DMTI has helped me clear all my doubts about Digital Marketing ans also I got such an amazing overview about all the fields I can further pursue my career into. Dipen Sir use to give live examples from the market and also he made us exposed to how actually Google ads work.

It was really great to do the Digital Marketing Course at DMTI.

I also got internship while I was doing the course.

Sir cleared my doubts which I was facing through my internship .



#### Alisha Crasto

Local Guide · 19 reviews · 49 photos

★ ★ ★ ★ 🔞 years ago

DMTI softpro has given me an opportunity to widen my knowledge and get to know how interesting Digital marketing is. There are a lot of aspects and they are indeed interesting. The faculty is very professional and they focus on complete practical work. The experience was great and inspiring.



#### SHAIKH PARVEZ

1 review

### ★★★★★ 6 months ago

I recently completed my digital marketing course at DMTI softpro had a great experience in this institute

This has been one of the best learning experience I've ever had. This has been one of the most amazing opportunity for growth I've at any point had. The class was really intuitive and the educator thought us ideas and cleared questions in an exact manner.







→ 9833900110 | 9833900330 |

WEBSITE www.dmti.mobi





Al Powered Advance Digital Marketing Diploma

# for Students and Professionals

**Duration : 4 Months** 



### OFFLINE Batch Batch Timings

MORNING : 7.30-9am, 10-11.30am, AFTERNOON: 11.30-1pm, 1:30-3pm EVENING: 3-4.30pm, 4.30-6pm, 7-8.30pm Regular | Fast Track | Weekend |

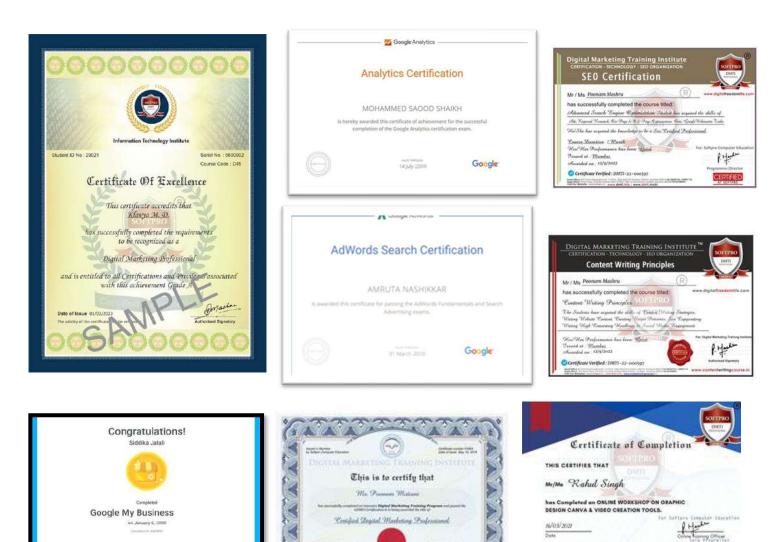
### **ONLINE** Batch

Batch Timings MORNING : 10-11.30am, AFTERNOON: 1:30-3pm EVENING: 4.30-6pm, 7-8.30pm Regular | Fast Track | Weekend |

### Includes '12' Certifications 45+ Modules

# Google, Hubspot & DMTI SOFTPRO Certifications

Whatsapp





# All Modules are taught

# **BASIC to ADVANCED LEVEL**

# **BEGINNER to EXPERT Level**

$\checkmark$	100% Practical Course   Work on LIVE Projects
$\checkmark$	Learn How to Start a Digital Marketing Agency
$\checkmark$	Be a FREELANCER & Get Work from Home Options
$\checkmark$	Give INTERVIEWS with Confidence in Interview Module
$\checkmark$	<b>CREATE DIGITAL MARKETING PLANS like an AGENCY</b>
$\checkmark$	Make Professional Quotations, Planners & Strategies
✓ Facı	Ity is With YOU throughout the Duration of the Course
🗸 Pati	ent & Experienced Faculty with REAL Life Experience
✓ You	r Trainer will Guide you through Every Assignment You Do!
🗸 Ever	ry Project will be CREATED by YOU under Faculty Guidance
✓ Han	dle your Own Campaigns 80% Practical's
$\checkmark$	100% INTERNSHIP & Placement Assistance
-2	

Hashmit Manchada

Social Media Executive SO CHEERS

SOCHEERS



INFIDIGIT Infidigit



**Dipesh Dodia** Media Manager CHIMPZ INC



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### **Frequently Asked Questions**

#### Q. Who Is Eligible to Apply For Advance Digital Marketing Diploma?

... FAQ •

The ADMD **course is meant for** 10th Std, 12th Std Students, Under Graduates, Graduates, Young professionals, Job Seekers, Engineeres, Freelancers, and Small, Medium business startups - *Anyone with an "Interest of Creating a Business or Career Around Digital Marketing"* - in age group of 15 to 50 years.

#### **Q. Can I Do Digital Marketing Course After 12<sup>th</sup> or while in College?**

Yes Absolutely! You have the opportunity to pursue a digital marketing course right after the 12th grade. *The earlier you begin, the greater your chances of success.* There's no need for a specialized academic degree to get started in digital marketing. All you need is a basic grasp of using a laptop, internet access, and decent English language skills. *That's all it takes to embark on your journey in this field!* 

### Q. I Have Work Experience In A Different Field And Now I Want To Switch To Digital Marketing, Can I Apply?

Certainly! Yes, you can pursue digital marketing as an addon to your current profile. Your existing knowledge and skills in marketing will serve as a valuable foundation, giving you a head start in transitioning!

#### Q. Do I Need To Bring A Laptop To The Class?

We PROVIDE YOU WITH LAPTOPS. We have a SETUP of over 100+ Laptops.

#### Q. I Can Not Pay The Entire Fee In One Go And Would Like To Pay It In Installments.

WE HAVE EMI FACILITY & Installments. For Early Bird Discount, KINDLY CALL FOR THE OFFER OF THE MONTH.

#### Q. Will DMTI SOFTPRO Help Me Prepare For These Certification Exams?

YOU GIVE YOUR EXAMS & GET CERTIFIED IN THE INSTITUTE ITSELF. All Preparation, Training & Exams given in the Institute.

#### Q. Do You Provide Internship?

#### Certainly! YES, upon successfully completing the program and passing the certification

**exams,** we offer assistance for full-time internships to freshers, undergraduate students, or anyone aspiring to build a professional career in digital marketing. *To secure the internship opportunity, you will need to pass the internship interview.* 





# "CAREER & SKILLS IN DIGITAL MARKETING"













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